

What is a Stylist?

A Stylist is what we call you when you join the Style Life team to sell our product. You are an Independent Contractor and not an employee of Style Life, which gives you all the benefits of owning your own business without all of the overhead!

How much can I earn and how will I get paid?

The amount of earnings at Style Life is completely up to you as a Stylist. You will earn commissions on the sale of the products and have the opportunity to earn an override on the sale of products made by those who have joined your team. The more products you sell, and the more you recruit, the more you can earn.

- Personal commissions are paid out on orders entered from the 1st through the 15th of the month, and then the 16th through the close of the month!
- You are paid via direct deposit on the 20th and the 7th of each month. If either day falls on a weekend, it will be pushed to the following Monday.
- Bonuses are paid along with commission run on the 7th.

How many hours do I need to work?

As many as you choose! Because you are a Stylist, you choose the hours that you would like to work. The flexibility is something that attracts people to this business.

Is training provided?

Absolutely! As a Stylist you will find a lot of support and training from both your Sponsor and your Style Director. You will also find a wealth of information in The Studio to help you build your business.

What does it cost to get started?

Choose between 4 kit options!

- 1). \$65 + shipping for the Full Starter Kit
- 2). \$45 + shipping for the Basic Starter Kit
- 3). \$20 + shipping for the Ambassador Kit
- 4). FREE Enrollment. No Kit Enrollment.

What comes in my kit?

Everything you need to begin your business! You will receive a variety of products that are available in our catalog as well as valuable business supplies, like catalogs and order forms.

Are there sales quotas or minimums to get paid?

Not at all! There are no minimums to earn commission on your personal sales. However, when you start to build a team, there are maintenance requirements based on your level to receive overrides on your downline Stylists' sales.

See the Style Life Career Plan at a Glance for more information.

Is Style Life product guaranteed?

It is! Style Life wants our customers to be satisfied with their purchases. If, for any reason, our product does not meet your expectations, please contact customer service within 30 days of purchase of the order for assistance with your return or exchange. This warranty does not apply to normal wear and tear. Personalized and customized items may only be returned due to a manufacturer's defect or upon further review by Style Life.

How many catalogs will I have each year?

We intend to provide two Everyday catalogs each year with seasonal and special items introduced periodically.

Can I sell online?

Absolutely! As a Stylist, you get your own website and are allowed to sell Style Life product on that site. This site has a fully functional shopping cart feature, which will even allow those customers that cannot attend a celebration to submit an order and have a host receive credits for that order.

Will I have a website?

Yes! A website is provided for you as a Stylist. All technology charges are FREE for your enrollment month and the month following! Beginning with the next full month, there is a \$9.95 fee to maintain your site and other technology (including your website, evite system, training portal, and much more).

Do I need to carry inventory?

There is no need to carry inventory. Style Life ships the products to your customers or hosts once the orders have been placed. Should you wish to purchase product for the purposes of resale at an event, you may do so by placing a personal order in advance of the event.

Are there territories?

Provided your sales and recruiting efforts are within the US, there are no territories.

What forms of payment will Style Life accept?

Style Life accepts Visa, Mastercard, Discover and American Express. As a Stylist you can also accept cash and checks made payable to you.

Who pays for the Host Rewards?

Style Life has a great company-sponsored Host Rewards Program that is funded by Style Life!

How much does it cost to ship my items?

All orders will ship directly to guests or Stylists.

Contiguous US Shipping		
Shipping Type	Order Amount	Cost of Shipping
Greeting-card-only	All Greeting Cards	\$1
Standard shipping	\$0.01-74.99	\$6.95
	\$75.00+	Free Shipping

Alaska, Hawaii, & Guam Shipping		
Shipping Type	Order Amount	Cost of Shipping
Greeting-card-only	All Greeting Cards	\$1
Standard shipping	\$0.01-74.99	\$13.95
	\$75.00-198.99	20% of order
	\$199.00+	10% of order